



Short presentation of the Group

Circle Group)))

is the right international partner for your smart, sustainable and effective business growth

providing innovative technological solutions for the automation and digitalisation of the entire supply chain,

delivering high value consultancy services supporting public and private players to gather EU funding in the areas of energy & environmental transition and digital transformation, promoting their strategic visibility at international level.



)))) Circle Group

With distinctive vertical skills in port & intermodal logistics

- We analyse the **international port, maritime, rail, air and logistics policy framework** and the most promising **technological trends**
- We **anticipate your future needs**, providing you the best competitive advantage through innovative technological solutions, also anticipating policy driven changes
- We deliver **advanced IT solutions / software products** for port and inland terminals, multimodal transport operators and rail companies, port authorities, port communities and shipping agencies, shippers, freight forwarders and customs operators, air operators
- We offer **highly specialised consulting** to support your business development through **European funding**
- We provide **marketing and advocacy services** aimed at strengthening your visibility and positioning in Europe and elsewhere



Circle Group international coverage

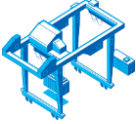



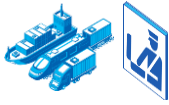

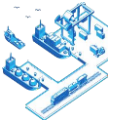









Offices

- **ITALY**
Genoa | Milan | Rome | Trieste | Catania
- **BELGIUM**
Brussels
- **PORTUGAL**
Porto
- **TURKEY**
Istanbul
- **GREECE**
Piraeus

Covered Areas 



Business units & Lines of business

BUSINESS UNITS		
Innovative and Smart Supply Chain	Global Supply Chain Visibility	European Affairs Consultancy
 <p>Inland & Port Terminal Operators (Milos)</p>	 <p>Manufacturing and Distribution (Milos)</p>	 <p>EU Funding Accelerator</p>
 <p>MTO, Truck & Rail (Milos)</p>	 <p>Freight Forwarders & Customs Operators (MasterSPED)</p>	 <p>Strategic Communication and Advocacy</p>
 <p>Ports Authorities, Shipping & Communities (Milos)</p>	 <p>Customs Innovative Solutions (Milos)</p>	 <p>International Consultancy</p>
 <p>Node Gate Automation OCR - IOT GOS</p>	 <p>Air Cargo Ecosystems</p>	
 <p>Optimisation & AI (Milos)</p>		
 <p>Federative services (e-FTI, e_CMV, etc) (Milos)</p>		
 <p>IaaS (& NIS2) platform for SaaS</p>		
 <p>ESG & Green (Milos)</p>		

LINES OF BUSINESS

Connect 4 Agile Growth to a Federated Supply Chain



European Affairs Consultancy

Supporting Public and Private entities in business development through international visibility and EU funds.



EUROPEAN AFFAIRS CONSULTANCY

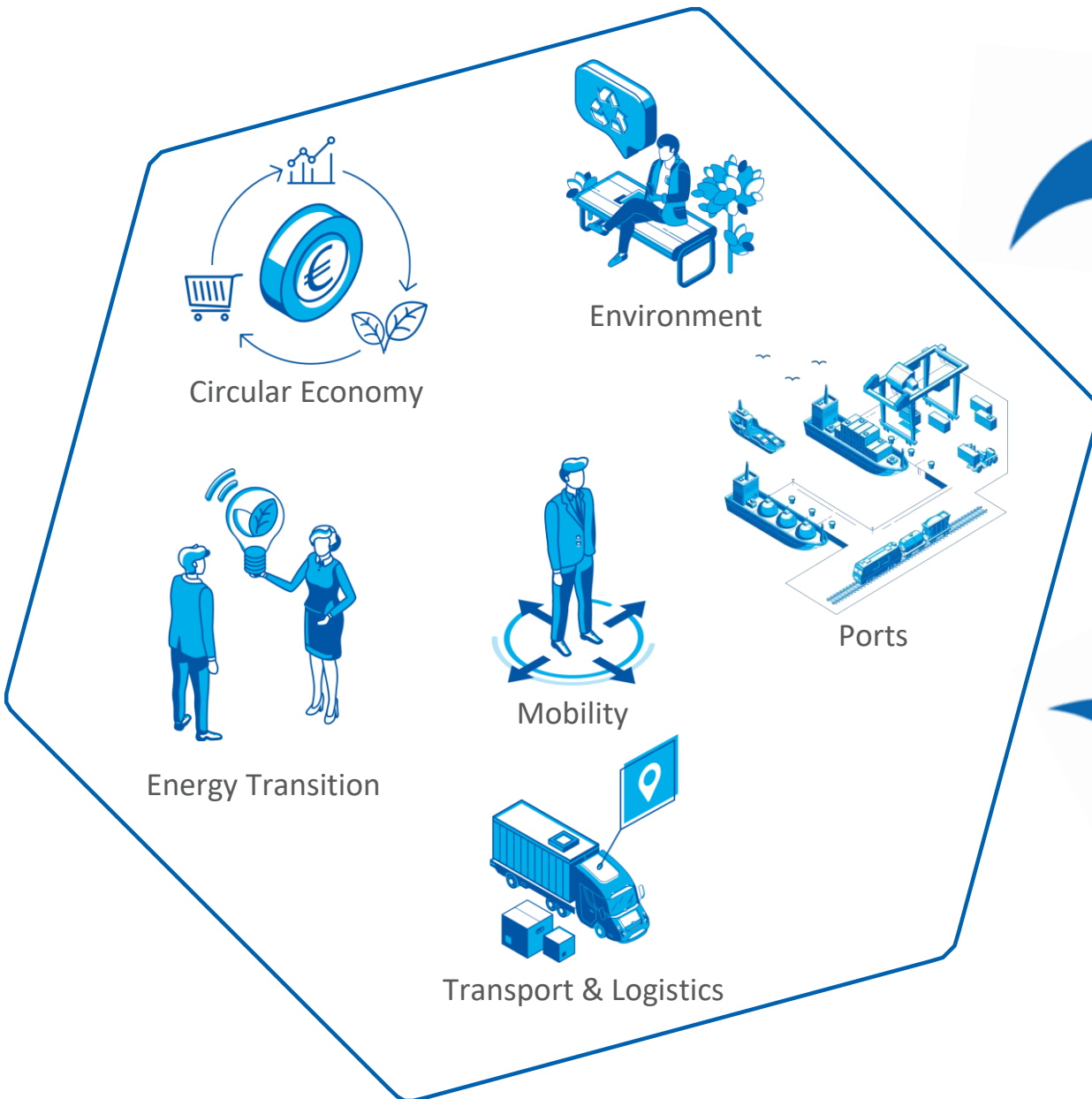
EU Funding Accelerator

Strategic Communication and Advocacy

International Consultancy

Clients and services

We support public authorities & private companies operating in the field of



EU FUNDING ACCELERATOR



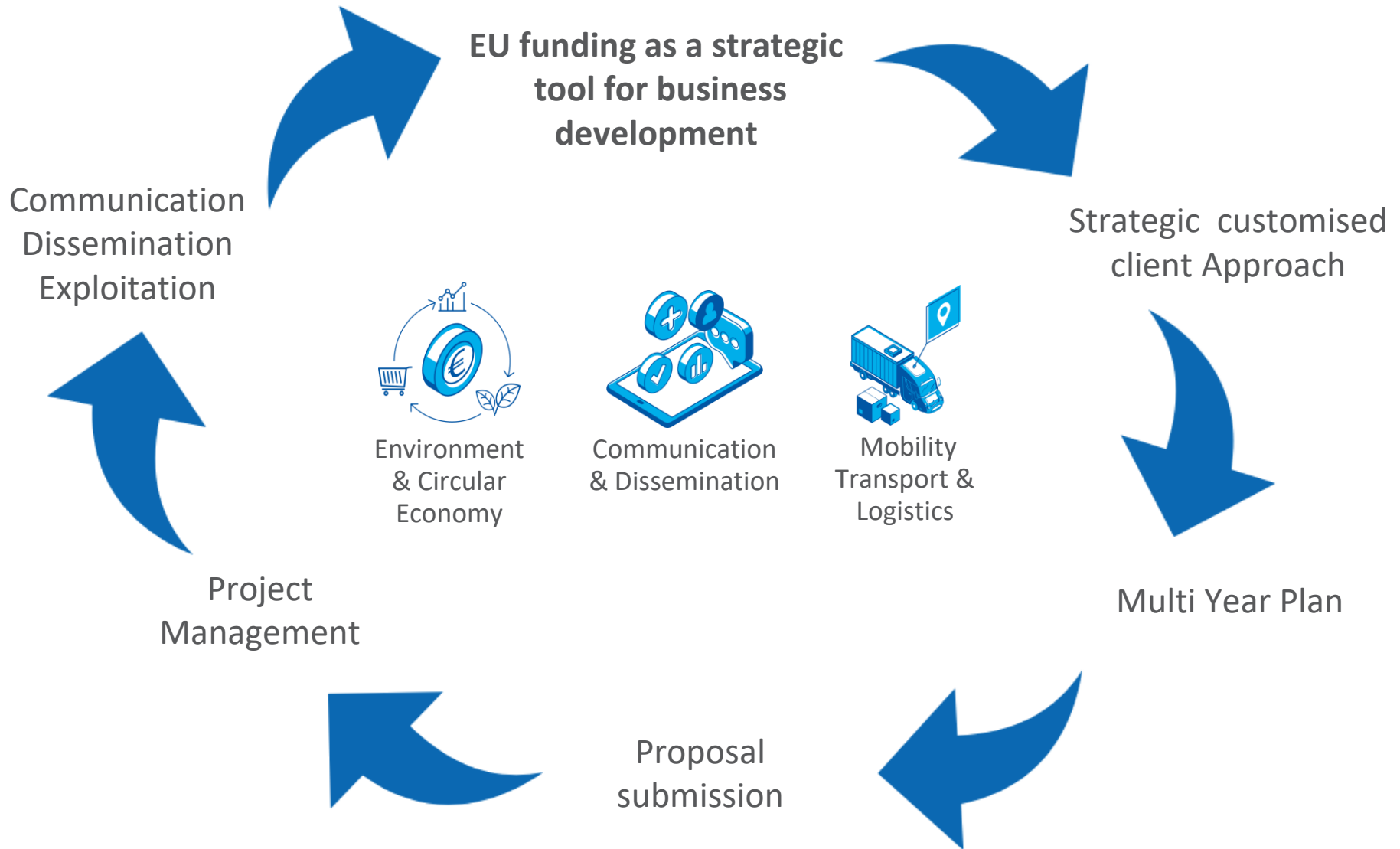
INTERNATIONAL CONSULTANCY



STRATEGIC COMMUNICATION AND ADVOCACY

Services approach

«Connect 4 Agile Growth» roadmap





))))) Clients and services

International Consultancy

Within worldwide international consortia, we provide specific qualified support for policy-making and strategic technical orientations in the field of port, maritime transport and specific IT applications in these domains (such as the EU Regulation on the electronic transport document).

OBJECTIVES

- *Strategic orientation of policies*
- *Proactive approach to the market and regulatory trends*
- *Facilitation of support to your business goals*
- *Understanding of your opportunities and challenges in the EU policy environment*

SERVICES

- *Advancing meaningful dialogue between private and public entities*
- *Managing and implementing EU advocacy campaigns*
- *Identifying opportunities and risks in EU policies*
- *Conducting analyses, reports and studies on relevant EU and national policy*



Energy Data Space - Pitches



ENERGY DATA SPACE

Circle Group Experience

- Long standing experience in EU projects – currently 15 on going projects
- Specific focus in IT projects in port transport and logistics
- Specific focus on C&D&E activities
- Currently already working on the data space concept and specifically in the mobility data spaces
- Part of the Steering Committee of the EDIC on the Mobility Data Space currently in the set up phase
- Already 2 projects presented in the mobility data space (Connecting Europe Facility and Digital Europe)



Interest in the call

- Bring in our experience in data spaces
- Bring in ports as energy and transport hubs as a use case
- Bring in our C&D capabilities

